| Account Description | 202 | 23 Approved Budget |
|-----------------------------------------------------------------------|-----|-----------------------|
| Sources of Income | | |
| Assessments for Common Expenses | \$ | 3,469,081 |
| Assessments for Townhomes | \$ | 1,200,196 |
| Assessments for Multi-Family Properties (Apartments) | \$ | 40,365 |
| Assessments for Detached Homes | \$ | 1,103,362 |
| Assessments for Common Driveways (Alleys) | \$ | 141,511 |
| Assessments for Recreation Facilities | \$ | 1,305,910 |
| Assessments for Commercial Properties | \$ | 59,816 |
| Assessments for Amberlea Condominium Trash Collection | \$ | 151,291 |
| Assessments for South Riding Town Center Condominium Trash Collection | \$ | 6,578 |
| Total Assessment Income | \$ | 7,478,110 |
| | | |
| Other Income | | |
| Late Fees | \$ | 25,000 |
| Legal Fee Reimbursement | \$ | 30,000 |
| Pool Guest Fees | \$ | 500 |
| Pool Rental | \$ | 600 |
| South Riding Center Rental | \$ | 20,000 |
| Magazine Advertising | \$ | 75,000 |
| Community Standards Fees | \$ | 4,500 |
| Tennis League Fees | \$ | 2,000 |
| Market Square Landscape Contribution | \$ | 12,000 |
| Sponsor Income | \$ | 20,000 |
| Miscellaneous | \$ | 2,500 |
| Celebrate South Riding - with Sponsor Income | \$ | 175,000 |

| Account Description | 202 | 2023 Approved Budget | |
|--------------------------------------------------------|-----|-------------------------|--|
| Star Spangled South Riding | \$ | 9,000 | |
| Fall Festival aka Mosaic | \$ | 6,000 | |
| Spring Festival | \$ | 5,000 | |
| Community Shred | \$ | 1,500 | |
| Enrichment & Recreation Programs | \$ | 12,000 | |
| Disclosure Packages | \$ | 50,000 | |
| Total Other Income | \$ | 851,200 | |
| GRAND TOTAL INCOME | \$ | 8,729,910 | |
| COMMON EXPENSES (Note 2) | | | |
| Administrative | | | |
| Financial Management Contract | \$ | 158,601 | |
| Postage (excluding Magazine) | \$ | 12,000 | |
| Printing & Copying (excluding Magazine) | \$ | 13,000 | |
| Miscellaneous Administrative | \$ | 2,000 | |
| Audit & Tax Return Preparation | \$ | 20,000 | |
| Professional Consultation | \$ | 40,000 | |
| Legal Services - General | \$ | 40,000 | |
| Legal Services - Collection Activity | \$ | 60,000 | |
| Insurance Coverage | \$ | 138,500 | |
| Insurance Loss | \$ | 10,000 | |
| Salaries & Wages (not including REC, SFD & TH) | \$ | 525,890 | |
| Payroll Taxes & Benefits (not including REC, SFD & TH) | \$ | 105,219 | |
| Payroll Processing Fees | \$ | 10,000 | |

| Account Description | 202 | 23 Approved Budget |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|------------------------------------|
| Mileage Reimbursement | \$ | 1,000 |
| Dues and Education | \$ | 20,000 |
| Office Supplies & Equipment | \$ | 15,000 |
| Bank Charges & Merchant Fees | \$ | 7,500 |
| Magazine Production & Distribution | \$ | 165,000 |
| Marketing/Advertising and Outreach | \$ | 5,000 |
| Telephone Service | \$ | 28,000 |
| Web & IT Upgrades | \$ | 10,000 |
| Software support | \$ | 30,000 |
| IT Support Contract | \$ | 64,000 |
| Licenses, Permits, & Fees | \$ | 5,000 |
| Bad Debt | \$ | 7,000 |
| Total Administrative | \$ | 1,492,710 |
| | | |
| Committee & Board | | |
| Committee & Board Community Standards/ Committee | \$ | 10,000 |
| | \$ | 10,000 5,000 |
| Community Standards/ Committee | | |
| Community Standards/ Committee Neighborhood Watch Committee | \$ | 5,000 |
| Community Standards/ Committee Neighborhood Watch Committee Elections Committee | \$ | 5,000 13,000 |
| Community Standards/ Committee Neighborhood Watch Committee Elections Committee General Committee Support | \$ \$ \$ | 5,000 13,000 3,000 |
| Community Standards/ Committee Neighborhood Watch Committee Elections Committee General Committee Support Board of Directors and Volunteer Support | \$ \$ \$ \$ | 5,000 13,000 3,000 25,000 |
| Community Standards/ Committee Neighborhood Watch Committee Elections Committee General Committee Support Board of Directors and Volunteer Support Total Committee & Board | \$ \$ \$ \$ | 5,000 13,000 3,000 25,000 |

| Account Description | 202 | 23 Approved Budget |
|----------------------------------------|-----|-----------------------|
| Miscellaneous Supplies/Multiple Events | \$ | 17,000 |
| Winter Holiday Festivities / SANTA | \$ | 10,000 |
| Celebrate South Riding | \$ | 225,000 |
| Mosaic and Oktoberfest | \$ | 19,000 |
| Concerts | \$ | 22,000 |
| Spring Fling | \$ | 1,000 |
| Spring Festival | \$ | 12,000 |
| End of School Year Parties | \$ | 4,000 |
| Halloween | \$ | 7,000 |
| Star Spangled South Riding | \$ | 65,000 |
| Community Shred/E-Recycle | \$ | 2,000 |
| Total Recreation & Events | \$ | 416,000 |
| | | |
| Grand Total Administrative | \$ | 1,964,710 |
| Operations - Community Common Areas | | |
| Landscape Contract | \$ | 1,035,233 |
| Irrigation Repair | \$ | 25,000 |
| Irrigation Contract | \$ | 30,600 |
| Pet Waste Stations | \$ | 19,000 |
| Landscape Enhancements/Tree Work | \$ | 70,000 |
| Supplies & Materials | \$ | 15,000 |
| Pond Management | \$ | 23,000 |
| Wildlife Management | \$ | 5,000 |
| Common Area Snow Plowing | \$ | 1,000 |

| Account Description | 202 | 23 Approved Budget |
|------------------------------------------------------|-----|-----------------------|
| Maintenance & Repair | \$ | 15,000 |
| Storm Work/Future Tree Thinning & Crown Reduction | \$ | 100,000 |
| Total Operations - Community Common Areas | \$ | 1,338,833 |
| Operations - Roadside | | |
| Supplies & Materials | \$ | 2,500 |
| Maintenance & Repairs | \$ | 1,500 |
| Holiday Lighting | \$ | 7,000 |
| Streetlight & Other Electricity (Not Rec Facilities) | \$ | 185,000 |
| Electricity For Fountains & Irrigation Systems | \$ | 25,000 |
| Fountain Winterization & Repairs | \$ | 7,500 |
| Total Operations - Roadside | \$ | 228,500 |
| | | |
| Operations - General | | |
| Supplies & Materials | \$ | 5,000 |
| Hand Tools & Equipment | \$ | 4,000 |
| Safety & Uniforms | \$ | 3,000 |
| Trash Disposal | \$ | 1,000 |
| Maintenance Facility Supplies & Materials | \$ | 5,000 |
| Maintenance Facility Repairs & Maintenance | \$ | 5,000 |
| Vehicles & Equipment Property Tax & Insurance | \$ | 8,000 |
| Vehicle Maintenance | \$ | 25,000 |
| Equipment Maintenance | \$ | 10,000 |
| Tot Lot / Park Repairs | \$ | 3,000 |
| Consulting Services | \$ | 10,000 |

| Account Description | 202 | 2023 Approved Budget | |
|------------------------------------------------|-----|-------------------------|--|
| Total Operations - General | \$ | 79,000 | |
| | | | |
| Total Operations Expense | \$ | 1,646,333 | |
| Apply Reserve Account Interest Allocation | \$ | (28,181) | |
| GRAND TOTAL OPERATIONS | \$ | 1,618,152 | |
| GRAND TOTAL COMMON EXPENSES | \$ | 3,582,862 | |
| Recreation Facilities Expense | | | |
| Recreation Insurance | \$ | 40,000 | |
| Recreation Personnel Salaries & Wages | \$ | 341,455 | |
| Recreation Personnel Taxes & Benefits | \$ | 68,558 | |
| Pool Management Contract | \$ | 458,000 | |
| Swimming Pool Equipment & Supplies | \$ | 14,000 | |
| Swimming Pool Maintenance & Repair | \$ | 50,000 | |
| Swimming Pool Inspection, Permits, & Fees | \$ | 900 | |
| Community Buildings Supplies & Materials | \$ | 16,000 | |
| Community Buildings Repair & Maintenance | \$ | 10,000 | |
| Community Buildings Security & Fire Protection | \$ | 10,000 | |
| Tennis Court Supplies & Materials | \$ | 4,000 | |
| Tennis Court Repair & Maintenance | \$ | 5,000 | |
| Facilities Electricity | \$ | 41,000 | |
| Facilities Gas | \$ | 6,500 | |
| Facilities Water | \$ | 30,000 | |

| Account Description | 202 | 2023 Approved Budget | |
|-------------------------------------------|-----|-------------------------|--|
| Detail Cleaning Pools Bathrooms | \$ | 1,800 | |
| Facilities Janitorial & Pest Control | \$ | 26,000 | |
| Prior Year Carry Forward | \$ | (31,100) | |
| Apply Reserve Account Interest Allocation | \$ | (19,303) | |
| Total Recreation Facilities Expense | \$ | 1,072,810 | |
| Detached Home Expense | | | |
| Personnel Expense Allocation | \$ | 235,682 | |
| Supplies & Materials | \$ | 500 | |
| Prior Year Carry Forward | \$ | (64,400) | |
| Trash Removal | \$ | 931,580 | |
| Total Detached Home Expense | \$ | 1,103,362 | |
| Townhome Expense | | | |
| Personnel Expense Allocation | \$ | 235,682 | |
| Supplies & Materials | \$ | 3,000 | |
| Maintenance & Repairs | \$ | 500 | |
| Trash Removal | \$ | 599,074 | |
| Snow Removal | \$ | 2,000 | |
| Prior Year Carry Forward | \$ | (54,500) | |
| Apply Reserve Account Interest Allocation | \$ | (40,159) | |
| Total Townhome Expense | \$ | 745,596 | |
| Common Driveway Expense | | | |
| Supplies & Materials | \$ | 900 | |

| Account Description | 2023 Approved Budget | |
|-------------------------------------------------------|-------------------------|-----------|
| Snow Removal | \$ | 15,000 |
| Apply Reserve Account Interest Allocation | \$ | (16,889) |
| Total Common Driveway Expense | \$ | (989) |
| | | |
| Sub-Association Expense | | |
| Amberlea Condominium Trash Removal | \$ | 151,291 |
| South Riding Town Center Condominium Trash Collection | \$ | 6,578 |
| Total Sub-Association Expense | \$ | 157,869 |
| Replacement Reserve Contributions | | |
| | | 407.000 |
| Common Replacement Reserves | \$ | 437,000 |
| Recreation Facility Replacement Reserves | \$ | 233,100 |
| Townhouse Replacement Reserves | \$ | 454,600 |
| Common Driveway Replacement Reserves | \$ | 142,500 |
| Replacement Reserves - Additional | | |
| Total Replacement Reserve Contributions | \$ | 1,267,200 |
| GRAND TOTAL EXPENSE | \$ | 7,928,710 |
| GRAND TOTAL INCOME | \$ | 8,729,910 |
| | \$ | 801,200 |